Beverley Tourism Framework 2016 - 2020

GOALS	STRATEGIES	ACTIONS	RESPONSIBLE BODY	COMPLETION	KPIs / MEASURES
COORDINATION of Tourism in Beverley will be established by 2020	Beverley Tourism Business Plan & Framework for Tourism Development will be completed	Identify roles and responsibilities to progress the framework. Allocate roles & responsibilities to stakeholders	Tourism Steering Committee CRC Shire of Beverley	May 2016	List of roles & responsibilities Acceptance of roles & responsibilities
		Complete the Draft Beverley Tourism Business Plan & Framework and present to Council for review	Tourism Steering Committee Community Development Officer	May 2016	Council to receive the Draft Beverley Tourism Business Plan & Framework
		Present the Draft Beverley Tourism Business Plan & Framework to third party/parties for review	Community Development Officer	May 2016	Presentation of Beverley Tourism Business Plan & Framework to third party/parties
		Present the Draft Beverley Tourism Business Plan & Framework to the Beverley Community	Shire of Beverley	July / August 2016	Feedback from community
		Complete the Final Beverley Tourism Business Plan & Framework and present to Council	Tourism Steering Committee Community Development Officer	August 2016	Presentation of Final Beverley Tourism Business Plan & Framework to Council for endorsement
		Facilitate the formation of a local Tourism Advisory Group to implement the Business Plan	Shire of Beverley	February 2017	Terms of reference Cross sector representation within the group
		Tourism Project Officer to be appointed	Shire of Beverley	January 2017	Council endorsement & budget allocation Job description Employment
	Communication & Support will be improved to develop Tourism in Beverley	Communicate the Business Plan and Framework to the Beverley community	Shire of Beverley	September 2016	Feedback from across all sectors of the community
		Develop a suite of Tourism Support documents including but not limited to templates/checklists for event planning, contact database for tourism operators, pathway for developing new initiatives.	Tourism Project Officer	Ongoing	Uptake of planning documents by tourism operators Number of enquiries regarding tourism initiatives
		Communicate and educate stakeholders about the value of tourism	Tourism Project Officer Beverley Tourism Advisory Group	Ongoing	Attendance at information sessions Website hits Number of enquiries and response rate
		Community Calendar	Beverley CRC	Ongoing	Calendar is up to date Number of event enquiries Numbers at events Reduction in number of conflicting events
		Provision of a Visitor Centre	Overseen by Shire of Beverley Tourism Project Officer Day to day operation by CRC Volunteers to operate Centre on weekends	Ongoing	Schedule of meetings and reviews between responsible parties

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GOALS	STRATEGIES	ACTIONS	RESPONSIBLE BODY	COMPLETION	KPIs / MEASURES
Beverley MARKETING Plan will be developed and implemented by 2020	Destination Planning for Beverley will be progressed	Review target audience	Tourism Project Officer Beverley Tourism Advisory Group	Annual Review	Strategies linked to target audience Visitor surveys Visitor numbers
		Develop an awareness across the community of the "Five A" strategy for destination planning Access, Accommodation, Attractions, Amenities, Awareness, (Ambience)	Tourism Project Officer Beverley Tourism Advisory Group	Ongoing	Visitor surveys Customer feedback Number of visitors Complaints register Return visitors Investment in tourism
	A Brand for Beverley will be developed	Progress the development of a "Beverley Brand"	Shire of Beverley External Assistance Tourism Steering Committee	November 2016	Creative suite & marketing/communication plan. Acceptance by community Number of outlets using logo
		Launch of "Beverley Brand"	Shire of Beverley	December 2016	Attendance by industry representatives & stakeholders Media coverage
		Design "Beverley WA" merchandise	Tourism Project Officer Beverley CRC	Ongoing	Number of products available Types of products Sales of merchandise
		Develop a Brand usage policy	Tourism Project Officer Beverley Tourism Advisory Group Shire of Beverley	February 2017	Take up of brand usage by relevant stakeholders
	Cooperative Marketing for Beverley will be developed	Develop a marketing strategy	External Assistance	November 2016	Marketing strategy reflects research Budget allocation by relevant stakeholders
		Leverage the "Beverley" brand across the region and state	Tourism Project Officer	Ongoing	Increased profile within the region Increased recognition of Beverley brand
		Make brand available for use by local stakeholders	Tourism Project Officer	Ongoing	Number of local operators using the brand

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GOALS	STRATEGIES	ACTIONS	RESPONSIBLE BODY/BODIES	COMPLETION	KPIs / MEASURES
Tourism will contribute to the ECONOMIC VIABILITY of Beverley by 2020.	Develop & Maintain Quality Product, Services & Experiences	Educate stakeholders about the value of quality products, services and experiences Identify opportunities for customer service training for tourism volunteers, community groups, business and employees	Tourism Project Officer Beverley CRC Tourism Project Officer	Ongoing	Customer satisfaction surveys Stakeholder investment in tourism Asset maintenance schedules Attendance at training Customer satisfaction surveys Increased numbers of volunteers
	Identify, Coordinate & Retain Volunteers	Develop supported teams of tourism volunteers Identify methods of training & supporting volunteers including collaboration with BDHS to train Youth in tourism related skills	Commence with Pilot Project Beverley Tourism Advisory Group Beverley CRC	December 2017 Ongoing	Database of trained tourism volunteers Number of training programs Number of participants Number of retained volunteers
	Develop & Maintain a Sustainable Approach to tourism initiatives in Beverley	Leverage our existing assets Management of assets	Tourism Project Officer Asset Owners/Managers/Partners Asset Owners/Managers/Partners	Ongoing Annual Review	Increased visitor numbers to existing assets Improvements to assets Budget expenditure
		Promote integrated planning & review	Tourism Project Officer Beverley Tourism Advisory Group Shire of Beverley	Annual Review	Asset maintenance schedules Beverley Strategic Community Plan Beverley Tourism Business Plan Beverley Tourism Marketing Strategy
		Align strategies and actions across all sectors of tourism – local, regional, state & national	Tourism Project Officer Beverley Tourism Advisory Group	Ongoing	Beverley Strategic Community Plan Beverley Tourism Business Plan Beverley Tourism Marketing Strategy Increased profile within Tourism industry
		Investigate options for financial support to progress realistic Tourism initiatives and opportunities including "Beverley WA" merchandise	Beverley Tourism Advisory Group Tourism Project Officer	Ongoing	Grant applications Funding received Merchandise turnover
		Communicate identified opportunities for new investment in Tourism in Beverley	Beverley Tourism Advisory Group Tourism Project Officer	Ongoing	Stakeholder budgets for tourism New investment in Tourism in Beverley
		Adopt well defined and agreed outcomes and performance measures for Tourism strategies	Tourism Project Officer Beverley Tourism Advisory Group Shire of Beverley	Ongoing	Schedule for reviews Checklist of planning considerations Increased visitor numbers
	Develop Partnerships	Investigate options for tourism partnerships	Tourism Project Officer Beverley Tourism Advisory Group	Ongoing	Number of partnerships Increased profile within the region eg Avon Valley / Wheatbelt / Experience Perth